



## Dhandha: How Gujaratis Do Business

By Shobha Bondre; Translated By Shalaka Walimbe; Foreword By Narendra Modi

Random House Publishers India Pvt. Ltd., Noida, India, 2013. Soft cover. Condition: New. Dhandha, meaning business, is a term often used in common trade parlance in India. But there is no other community that fully embodies what the term stands for than the Gujaratis. Shobha Bondre's Dhandha is the story of a few such Gujaratis: Jaydev Patel?the New York Life Insurance agent credited with having sold policies worth \$2.5 billion so far; Bhimjibhai Patel?one of the country's biggest diamond merchants and co-founder of the ambitious Diamond Nagar in Surat; Dalpatbhai Patel?the motelier who went on to become the mayor of Mansfield County; Mohanbhai Patel?a former Sheriff of Mumbai and the leading manufacturer of aluminium collapsible tubes; and Hersha and Hasu Shah?owners of over a hundred hotels in the US. Travelling across continents?from Mumbai to the United States?in search of their story and the common values that bond them, Dhandha showcases the powerful ambition, incredible capacity for hard work, and the inherent business sense of the Gujaratis. Page Extent: 296.



**READ ONLINE**  
[ 1.94 MB ]

### Reviews

*Most of these pdf is the best book readily available. It usually is not going to expense a lot of. Its been printed in an exceedingly easy way which is only soon after i finished reading this publication in which actually transformed me, change the way i really believe.*

-- **Hadley Haag**

*The ebook is straightforward in study better to comprehend. It really is simplistic but excitement within the 50 % of the book. I am happy to let you know that here is the very best pdf i have got read during my very own existence and might be the greatest ebook for possibly.*

-- **Dr. Brannon Wolf**